

QUINTUS STUDIOS

Quintus Studios is a value-creating video content agency. We successfully produce, finance, distribute and monetise video and TV content which supplies the world with the „triple E“: Explanation, Exploration and Entertainment.

Under one roof, Quintus combines a deep understanding of content and audiences in traditional TV as well as in the algorithm-led environment of digital video, access to thousands of hours of existing professional content, highly efficient production structures and an established international sales & buyers network. We act across all relevant video and media platforms around the globe.

Still, there is always room for improvement. That's why we are looking for you to support our team in Berlin as a

Manager TV Sales & Co-Production (part-time) (m/w/d)

starting as soon as possible.

Your area of operations

As Manager TV Sales & Co-Productions you will operate right at the fascinating intersection of traditional TV and digital video distribution. The position includes selling, developing and financing parts. In more detail, you will:

- be responsible for the distribution of Quintus' existing catalogue through direct sales to linear broadcasters and streamers and through managing external sales partners worldwide
- with the help of your international market knowledge and network, support our production partners to develop internationally appealing docu-series
- help finding pre-sell partners and other gap financiers for such projects
- find co-production opportunities for our own digital docu outlets such as „free documentary“, „free documentary – nature“, „ENDEVR“ and others

Your Profile

One thing applies across all jobs at Quintus: If you are simply looking for a job, please apply somewhere else! We are looking for people who are fascinated by what they do and who are enthusiastic to move Quintus forward with their dedication and skills. The position requires a reliable network, experience, creativity and a deep business understanding. Moreover, we really appreciate the following personal features:

- you speak and write fluent or even native English
- you are an open, eloquent, fun and self-confident person who likes a chat over a coffee
- you are well organized and work with attention to detail
- you have 3 - 5 years experience working in factual TV-sales

What we offer:

- a relaxed, flexible, family-friendly and at the same time ambitious work environment
- the opportunity to work in a company offering both, the stability of an internationally established player in the factual market and the excitement of an endeavour which has

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already found a very future-oriented positioning in a fastly disrupting market that creates new business opportunities every day

- the chance to learn what the production and distribution of factual content will look like in the future (and by the way: „the future is now!“)
- a fair salary and
- an exciting and fun time

All sounds amazing? Then please send over your cv and a cover letter describing who you are, what motivates you and why you are the best person for the job to:

info@quintus-media.com.

We are really looking forward to hearing from you!